



# L&G's Mortgage Club launches Specialist Academy to help advisers meet complex client needs

L&G's Mortgage Club has launched a new Specialist Academy to help advisers build the confidence, knowledge and practical skills to support increasingly complex client needs in today's evolving mortgage market.

The free-to-access programme reflects Mortgage Club's commitment to championing the value of advice and raising standards across the industry by combining recognised qualifications, specialist lender expertise and real-world applications within a single learning platform.

250 Mortgage Club members will participate in the academy's pilot year, including advisers new to specialist lending and those looking to strengthen their expertise. Participants will work towards the Certified Practitioner in Specialist Property Finance (CPSP) qualification from the LIBF, part of Walbrook Institute London, as well as being given access to practical, expert-led insights from across the specialist lending market.

The academy covers all CPSP modules, including specialist property finance, regulation, bridging, commercial and Buy-to-Let (BTL) lending, alongside specialist lender insights across bridging, commercial, specialist residential, specialist BTL and second charge finance.

Advisers will have access to multi-format learning content including case studies, videos, interactive webinars and expert insights, all embedded throughout the programme, allowing them to apply their learning in real-world client scenarios.

The academy represents a significant Mortgage Club investment in adviser education and specialist lending capability, enabling advisers to confidently support clients with more complex borrowing needs and circumstances.

The programme has been developed in collaboration with the LIBF, platform partners and 11 specialist lenders, with Together as the academy's headline sponsor. Aldermore, Pepper Money, The Mortgage Lender & Bluestone Mortgages, InterBay, ModaMortgages, CHL Mortgages, Market Harborough Building Society, Paragon, Kensington Mortgages and Vida Homeloans have also provided sponsorship for the inaugural year.

Advisers can register their interest for future programmes through L&G's dedicated [academy webpage](#).

**Clare Beardmore, Director of Mortgage Club, L&G:** "Specialist lending is one of the most advice-rich areas of the market, making quality adviser education essential. As clients' needs evolve, advisers need both technical knowledge and real-world insight to deliver the best outcomes. That's why we're excited to launch our brilliant Specialist Academy, which reflects our commitment to championing the value of advice and equipping advisers with the skills to support a wide range of client needs in this complex market."

**Nick Parker, Sales Director, Network and Clubs team, Together:** "We are delighted to launch Together's headline sponsorship of the L&G Mortgage Club Specialist Academy. Through providing engaging educational



content to support 250 brokers with CPSP qualifications, we are looking to lead the way in raising awareness of the value of specialist lending.

“Our educational modules aim to immerse brokers in bridging and commercial term products so they feel more empowered and confident when cases requiring a specialist lens for these products come their way.”

**-ENDS-**



## Notes to editors

### About L&G

Established in 1836, L&G is one of the UK's leading financial services groups and a major global investor, with £1.2 trillion in total assets under management (as at FY25) of which c. 43% (c. £0.5 trillion) is international. We have a highly synergistic business model, which continues to drive strong returns. We are a leading player in Institutional Retirement, in Retail Savings and Protection, and in Asset Management through both public and private markets. Across the Group, we are committed to responsible investing and dedicated to serving the long-term savings and investment needs of customers and society.

### About our Retail business

L&G's Retail business is a leading provider of retirement and protection solutions. We aim to support our c.12.1 million customers throughout their lifelong financial journeys.

We focus on helping the customers of today and tomorrow achieve better long-term outcomes. We use the latest technology to connect with them quickly, efficiently and, wherever possible, in highly personalised ways.

As of FY25, our Workplace pension platform served 5.8 million members, with Workplace DC net flows of £6.2 billion. Retail annuity sales were £1.8 billion and lifetime mortgage advances (including retirement interest only mortgages) were £224 million. Our Retail Protection gross premium income was £1,546 million.

## Further information

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