



L&G's Mortgage Services business announces new Strategic Relationship Manager

L&G's Mortgage Services business today announces the appointment of Vicky Windsor as Strategic Relationship Manager in the lender team.

In her newly-created role, Vicky will focus on strengthening lender relationships and supporting Mortgage Club partnerships.

Vicky brings extensive experience in the mortgage sector, joining L&G from Barclays, where she served as Business Development Manager for London.

She has built a strong reputation for delivering exceptional results and developing strong strategic partnerships and was recognised this year at L&G's Mortgage Club Awards as 'Best BDM'.

Vicky will help enhance the effectiveness of L&G's lender relationships, driving collaboration and delivering improved outcomes for advisers and their clients.

Greg Cunningham, Head of Strategic Accounts at L&G's Mortgage Services business: "Vicky's appointment reflects our commitment to developing and maintaining strong, strategic relationships with our lender partners. Her industry experience and reputation makes her a valuable addition to our team, and I'm confident she will play a key role in helping us deliver outstanding support to our partners and drive continued growth in the lender market."

Vicky Windsor, Strategic Relationship Manager at L&G's Mortgage Services business: "I'm thrilled to be joining L&G's Mortgage Services team at such an exciting time for the market. Having worked closely with lenders and advisers throughout my career, I know how vital strong relationships are in delivering the right outcomes for clients. L&G has an excellent reputation for building partnerships and driving innovation, and I look forward to working with Greg and the team to support our lender partners in achieving their goals."

-ENDS-



Notes to editors

About L&G

Established in 1836, L&G is one of the UK's leading financial services groups and a major global investor, with £1.1 trillion in total assets under management (as at FY24) of which c. 44% (c. £0.5 trillion) is international.

We have a highly synergistic business model, which continues to drive strong returns. We are a leading player in Institutional Retirement, in Retail Savings and Protection, and in Asset Management through both public and private markets. Across the Group, we are committed to responsible investing and dedicated to serving the long-term savings and investment needs of customers and society.

About our Retail business

L&G's Retail business is a leading provider of retirement and protection solutions. We aim to support our 12.4 million customers throughout their financial lifetimes.

We focus on helping the customers of today and tomorrow achieve better long-term outcomes. We use the latest technology to connect with them quickly, efficiently and wherever possible in highly personalised ways.

As at the first half of 2025, our workplace pension platform served 5.6 million members, with net flows of £4 billion. Retail annuity sales were £745 million and lifetime mortgage advances (including retirement interest only mortgages) were £104 million. Our retail protection gross premium income was £771 million

Further information

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