



Tenet Compliance Services joins forces with Legal & General Mortgage Club to boost support for advisers

Tenet Compliance Services (TCS) has strengthened its support for Directly Authorised advisers by partnering with Legal & General Mortgage Club, the UK's largest and longest running mortgage club.

Clients using Legal & General Mortgage Club will benefit from its free mortgage tools, enabling them to quickly find accurate, in-depth data on providers, including criteria, affordability and suitable product examples.

Benefits for TCS advisers include professional support from dedicated relationship management and mortgage support services teams, as well as access to a broad lender panel and trusted referral partners. This includes access to end-to-end mortgage platform Smartr365 at no additional cost, as part of the package. The mortgage broker CRM system aims to help advisers save time and reduce paperwork to streamline the mortgage journey.

“At Legal & General, we are committed to supporting the advice community, and equipping them with the tools needed to support a wide range of clients, including those with complex income scenarios. Our decision to partner with Tenet Compliance Services directly aligns to this principle. We are confident that today's partnership will streamline day-to-day business for TCS client firms, ultimately delivering even better outcomes for customers.”

Clare Beardmore, Head of Broker and Propositions, Legal & General Mortgage Club

“Tenet Compliance Services is constantly looking at new ways to help everyone get access to quality financial support and guidance. This partnership with Legal & General fits perfectly with our commitment to providing advisers and their clients with the very best tools, information, and support they need to move forward with confidence and make the most informed decisions.”

Warren Vickers, Managing Director, Tenet Compliance Services

-ENDS-

Notes to editors

About Legal & General

Established in 1836, Legal & General is one of the UK's leading financial services groups and a major global investor, with over £1.4 trillion in total assets under management* of which a third is international. L&G also provides powerful asset origination capabilities. Together, these underpin our leading retirement and protection solutions: we are a leading international player in pension risk transfer, in UK and US life insurance, and in UK workplace pensions and retirement income. Through inclusive capitalism, we aim to build a better society by investing in long-term assets that benefit everyone.

** at 9 March 2022*

About Legal & General Retail

As of 1st January 2022, Legal & General Retail Retirement and Legal & General Insurance (our two retail businesses) have been combined into one division, Legal & General Retail to enable us to better serve the needs of our retail customers.

Legal & General Retail helps protect lives and futures of our customers; the division covers the savings, protection and retirement needs of our c12 million retail policyholders and workplace members. In 2021, we wrote £957 million of annuity premiums, and issued £848 million of Lifetime Mortgages and Retirement Interest Only Mortgages. Our Workplace pension platform served 4.4 million members, while in the UK we paid out a total of £1,133.8 million in insurance claims.

About Tenet Compliance Services

Tenet is a multi-award-winning financial adviser support group, providing an extensive range of services to hundreds of appointed representatives and directly authorised financial adviser firms across the UK. Tenet has over a quarter of a century's worth of experience, £32m net assets, significant cash reserves and three institutional shareholders (Aviva, Abrdn & Aegon).

For more information please visit: www.Tenet.co.uk

Further information [journalists only]

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