



Legal & General launch new Pension Risk Transfer podcast 'Institutional Insights'

Covering a range of topics including: Market updates, pension scheme de-risking and longevity views

Legal & General Assurance Society Limited ("Legal & General") today announces the launch of 'Institutional Insights', a fortnightly podcast series giving an insight into the Legal & General Retirement Institutional (LGRI) global division and covering a range of Pension Risk Transfer (PRT) topics.

The first episode, featuring Chris DeMarco, the Managing Director of our UK PRT business and George Palms, President of Legal & General Retirement America provides a unique overview of our global PRT business. After looking at the first half of the year and discussing the impact of Covid-19, they look ahead to what lies in store for the UK and US PRT markets in 2020 and beyond.

The episodes feature LGRI's experts, discussing their views on the key trends in 2020. LGRI is the UK's longest-serving active bulk annuity provider, having completed its first transaction in 1987, and has written more UK business than any other insurer.

A new episode will be posted to Legal & General's PRT website on a fortnightly basis starting from the 04 September.

'Institutional Insights' is available to subscribe on Spotify, Apple Podcasts and Google Podcasts. Topics include:

- L&G's global PRT business - Reflecting on the year so far and what is still in store for 2020
- How COVID-19 has impacted longevity
- How to tell whether you're ready for a de-risking journey
- Alternative de-risking solutions
- Lessons from lockdown – Customers at the centre of a PRT business, providing the services they need
- How pensions will help to build the UK's future
- Investing in a year of a pandemic

"Our podcast, 'Institutional Insights', will give listeners an insight into how we do business, provoke thought and provide analysis of current trends. Our many experts have years of experience in Pension Risk Transfer, and we hope that their knowledge can help those responsible for providing security for pension scheme members.

Laura Mason, CEO, Legal & General Retirement Institutional

Notes to editors

About Legal & General

Established in 1836, Legal & General is one of the UK's leading financial services groups and a major global investor, with international businesses in the US, Europe, Middle East and Asia. With over £1.1 trillion in total assets under management, we are the UK's largest investment manager for corporate pension schemes and a UK market leader in pension risk transfer, life insurance, workplace pensions and retirement income.

About Legal & General Retirement Institutional

Legal & General Retirement Institutional (LGRI) works with trustees and sponsoring companies of defined benefit (DB) pension schemes of all sizes to settle their pension obligations and secure scheme members' benefits, through a full range of de-risking solutions. We work closely across divisions in the Legal & General Group, which has to date invested £26 billion in real assets including urban regeneration, clean and low-cost energy, housing and transport links.

Further information

Name: Margrit Williams
Role: PR & Communications Director
Division: Legal & General Retirement Institutional
Tel: 07384452353
Email: Margrit.Williams@landg.com

Name: Max Kelly
Role: Consultant
Company: Hanover Communications
Tel: 07590120533
Email: LGRI@Hanovercomms.com