



## Legal & General partners with Perci Health, the UK's first virtual cancer survivorship clinic

### Multi-speciality support for employees living with and beyond cancer, now included in Legal & General's group income protection (GIP) proposition

Legal & General Group Protection today announces a partnership with Perci Health, who describe themselves as the UK's first virtual cancer survivorship clinic. This brings personalised, evidence-based care to employees living with and beyond cancer, who are covered by Legal & General's group income protection (GIP) and are unable to work long-term. Perci Health aims to achieve best possible outcomes; supporting people to understand and manage the long-term effects of cancer treatment, and optimise their quality of life.

A unique solution in the healthcare market, Perci Health provides specialist clinical and vocational rehabilitation through virtual clinics with a large team of multidisciplinary cancer experts, focused on the physical, psychological and practical effects of cancer. Perci Health delivers tailored care packages for employees with a cancer diagnosis. It aims to maximise the likelihood of returning to work, wherever appropriate, following a period of prolonged absence and treatment for cancer.

Perci Health is available at no extra cost to those individuals covered by their employer's Legal & General GIP policy. The service forms part of Legal & General's person-centred framework *Be Well. Get Better. Be Supported.* which brings all of its GIP services together in one place – from prevention to early intervention and rehabilitation – ensuring a focus on joined-up thinking and outcomes.

Perci Health's mission is to proactively challenge the status quo for those living with cancer and change perceptions about life after treatment. Legal & General says this aligns with its own biopsychosocial (person centred) philosophy, underpinned by the belief that 'good work' is beneficial and should be considered a goal in the recovery of those with health problems, wherever appropriate.

Perci Health's services include: appointment scheduling and reminders; tailored resources based on a holistic needs assessment; personalised care plans created by a team of cancer nurses, outlining goals, care team and recommended resources; and access to a multidisciplinary team – a tailored care team working collaboratively to support the individual.

The multidisciplinary team provides access to high quality cancer experts from over 20 different specialisms, including: cancer nurse specialists, dietitians, physiotherapists, psychologists, occupational therapists, menopause specialist genetic counsellors, and clinical exercise coaches.

Results from Perci Health's own experience, shows how this service can help by improving clinical outcomes:

- 65% of users report a reduction in their most bothersome symptoms
- Less than 2 working days average time for a virtual appointment
- 86% of users who complete their vocational rehabilitation pathway return to work within 12 months
- 88% of users would recommend Perci Health to a friend or family member

**“Through this partnership, employees covered by their employer's GIP policy with Legal & General will have access to a broad team of caring, cancer experts who innately understand the emotional marathon a cancer diagnosis brings into their lives. All too often, those diagnosed with cancer feel alone**

with their problems and with no energy to hunt down solutions. With Perci Health, employees have access to those solutions at their fingertips; bringing improved outcomes when living and working with cancer.

“With the changing cancer care landscape and growing population of people living beyond a cancer diagnosis in the UK, high quality support for the survivors of cancer has never been more important, and Legal and General are at the forefront of addressing this emerging problem for their employer clients.”

**Kelly McCabe, Co-founder and CEO, Perci Health**

“Thanks to medical advances, cancer survival rates have more than doubled\* to the point where cancer is increasingly being classified a chronic disease.\*\*

“But data from GRiD shows that only 4% of people with cancer have returned to work after early or active intervention, despite cancer making up 27% of claims. We don’t want cancer – or any other health problem – to stand in the way of someone living and working to their potential.

“That’s why we’re on a mission to change long-held thinking on return to work, and so is Perci Health. In fact, our thinking on all counts is very much aligned, in terms of good work being beneficial for health, and wellbeing being about the physical, emotional, and social factors. We’re really excited about today’s announcement and about working in partnership to help drive better outcomes for more people.”

**Vanessa Sallows, Group Protection Claims & Governance Director, Legal & General**

## Notes to editors

\* Cancer Research UK, cancer survival statistics, <https://www.cancerresearchuk.org/health-professional/cancer-statistics/survival>

\*\* National library of medicine, Cancer is a chronic disease, <https://pubmed.ncbi.nlm.nih.gov/8547809/>

## About Legal & General

Established in 1836, Legal & General is one of the UK's leading financial services groups and a major global investor, with over £1.2 trillion in total assets under management\* of which 39% is international. We have a unique and highly synergistic business model, which continues to drive strong returns. Legal & General provides powerful asset origination and management capabilities directly to clients, which also underpin our leading retirement and protection solutions. We are a leading international player in Pension Risk Transfer, in UK and US life insurance, and in UK workplace pensions and retirement income. Our purpose is to improve the lives of our customers and create value for our shareholders. Through inclusive capitalism, we are investing in long-term assets, such as real estate and infrastructure, that can help build a better society for the future.

*\*as at HY 2023*

### About Legal & General Retail

Legal & General Retail helps create brighter financial futures for all our customers. The division covers the savings, protection and retirement needs of our c.13 million retail policyholders and workplace members.

In 2022, we had total individual annuity sales of £954 million, and issued £632 million of Lifetime Mortgages and Retirement Interest Only Mortgages. Our Workplace pension platform served 4.9 million members, while our Protection businesses gave peace of mind to more than 6.3 million UK life insurance, 1.8 million group and 1.5 million US customers, taking in £3.1 billion of gross written premiums.

The information contained in this press release is intended solely for journalists and should not be relied upon by private investors or any other persons to make financial decisions.

### Further information

**Name:** Suzanne Clarkson

**Role:** Communications Consultant

**Division:** Coach House Communications Ltd

**Tel:** 07799 873 586

**Email:** [suzanne@chcomms.co.uk](mailto:suzanne@chcomms.co.uk)

**Name:** Koren Byrne-Hunte

Role: PR & Marketing Manager  
Division: Legal & General  
Email: [koren.byrne-hunte@landg.com](mailto:koren.byrne-hunte@landg.com)